

Cracow, 20th August 2011

Subject: Request for Information concerning possibility to take part in bidding action on the basic design project for construction of hydro-refing plant

Dear Sirs,

ORLEN OIL based in Cracow, leading manufacturer of lubricants, part of the Capital Group of PKN ORLEN S.A. is looking for engineering companies <u>interested in preparation</u> of the basic design for construction of hydro-refing plant for lubricants including catalyst selection.

Therefore, we kindly ask you to provide us with an information whether your company will be interested in possible participation in tender.

The project scope will include:

Preparation of the basic design which is the base for the plant operating in base oils production plants located within the area of PKN ORLEN S.A. facilities in Plock. The Plant will be part of base oils production complex, which are as following:

- Selective Furfural Refining Installation
- Solvent Dewaxing Instalation MEK-TOL
- Hydro-refing Installation for lubricants

The new plant is to replace the one which is operating at the moment and its aim is to enable manufacturing of base oils of group I/I+, of brightstock type oils and special oils (eg. feedstock from hydro-cracking process).

The core feedstock would be furfural paraffin distillates obtained from feedstock derived from vaccum distillation.

In addition our aim for starting the new unit is to obtain better quality of hydro-raffinate as well as decreasing of operational costs and extending of cycles between overhauls.

In case your interest to take part in the **bidding action**, we kindly ask you to send us the confirmation till **10th of September 2011**

Together with confirmation you are asked to provide references – at least 1 from last 15 years including the scope: of the basic design for construction of hydro-refing plant for lubricants including catalyst selection. References shall contain phone number to person from refinery where revamp was done that ORLEN OIL could call to confirm.

Reference list will be base for ORLEN OIL to choose potential bidders to whom RFP package will be sent.

Presentation of above mentioned references is a condition of participation in tender.

ORLEN OIL Sp. z o.o.

ul. Opolska 100, 31-323 Kraków Sekretariat Zarządu: tel. (48 12) 66 555 55 fax. (48 12) 66 555 99 Kancelaria: tel. (48 12) 66 555 00 fax: (48 12) 66 555 00 fax: (48 12) 66 555 01 e-mail: centrala@orlenoil.pl www.orlenoil.pl



Rejestr Przedsiębiorców Nr KRS 0000102722 Sąd Rejonowy dla Krakowa Śródmieścia, XI Wydział Gospodarczy Krajowego Rejestru Sądowego Kapitał zakładowy 75 093 000 zł, NIP 675-11-90-702 Bank Handlowy S.A. Oddział w Krakowie 21 1030 1188 0000 0000 0361 9201





After receiving of confirmation, ORLEN OIL will inform selected bidders about necessity of signing a confidentiality statement.

You are kindly asked to send us your confirmation (preferable scan by email) to the below mentioned address: ORLEN Oil Sp. z o.o. 31-323 Kraków ul. Opolska 100 Grzegorz Nowak e-mail: <u>Grzegorz.Nowak@orlenoil.pl</u>

Should you have any questions, do not hesitate to contact us: Grzegorz Nowak Specjalista ds. Strategii Zakupów Tel. +48 12 66 55 655 E-mail: <u>Grzegorz.Nowak@orlenoil.pl</u>

In case of any technical questions please contact Mr: Piotr Multon Specjalista Technolog Tel. +48 (24) 365 20 57. email: <u>Piotr.Multon@orlenoil.pl</u>,

Looking forward to your reply I remain with

Best regards,

Grzegorz Nowak

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